


Total Performance Management


Showing Building Owners 'the Money'


Integrated Designs' Total Performance Management is an energy management process for building owners that generates real energy cost savings, as well as the "people" cost savings associated with increased occupant comfort.


These days, one of the best ROI's available to building owner's is investing in their own facilities. The returns go beyond just saving money, and result in improvements to occupant satisfaction.



-  Achieves operating cost savings through initiatives and projects that offer a high return on investment:
 - Reduces energy use and costs, with average cost savings of 15%
 - Lowers maintenance costs
 - Extends equipment life
 - Improves property value
 - Savings go directly to the building Owner

-  Addresses improvements in indoor environment quality and other "people" costs and savings:
 - Improves indoor environmental quality and thermal comfort
 - Improves employee retention while attracting top talent
 - Increases productivity and reduces absenteeism
 - Better occupant health
 - Risk reduction
 - Offers training for O&M staff, education for occupants
 - Allows for recognition as leader committed to a sustainable future

-  Offers easy and early energy savings by:
 - Retro-commissioning, or "tuning", the facility before recommending costly retrofits.
 - Educating tenants and operators on conscientious energy use and proper operation of systems.

-  Presents financing on Owner's terms, flexible contract with no complex formulas:
 - "Lease-to-Own" financing arrangements through partnerships.
 - Excellent interest rates (especially for the MUSH sector) with goal to match lease payments with savings for a **net zero cost**.
 - Integrated Designs has a 100% success rate in obtaining federal funding through Natural Resources Canada for Clients' retro-fit projects.

Integrated Designs has been successfully partnering with clients to provide energy management services throughout western Canada over the past ten years.

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